



STRUCTURING FOR YOUR SUCCESS





OVERVIEW

CBD Corporate Services Limited (CBD) is a Dubai-based corporate services provider which offers a regulated approach to the facilitation and sponsorship of new and existing businesses in the UAE and wider Middle East region. It has over 30 years' of legal and commercial expertise in advising and assisting international organisations and entrepreneurs with their UAE market entry, specialising in the structuring and licensing of all types of 'onshore' businesses. With its regional longevity and strong local network, CBD is the ideal partner for any organisation seeking to enter and develop a solid, long-term foothold in the Middle East.





ABOUT US

CBD are experts in providing end-to-end business formation services to foreign organisations and individuals planning to enter and operate their businesses in the UAE's 'onshore' market. Specialising in corporate structuring and the provision of professional sponsorship and nominee partnership services, CBD can easily identify and deliver the right corporate solution for its clients to support their legal, commercial and operational needs.

CBD's professional sponsorship and nominee partnership services are provided through a group of UAE-registered companies established throughout the UAE and managed in compliance with international best practices. Its Abu Dhabi group company has been certified by the Supreme Petroleum Council to facilitate those CBD clients wishing to operate in the UAE's oil and gas industry sector.

CBD's local partners are selected only after extensive due diligence, including a World Check Search, and each understands the commercial realities of doing business in this region. Providing its services through bespoke, strictly managed, corporate vehicles guarantees that CBD's clients benefit from full management control, business continuity and a clear exit strategy at all times.

CBD has proven track record having structured and established hundreds of businesses in the UAE and surrounding regions across a diverse range of industry sectors. Its regional experience and industry connections affords CBD's clients direct access to a ready-made network of industry specialists.

Its knowledgeable and friendly team of operational experts deliver a full range of business support services from company registration and licensing, to obtaining and renewing UAE residency visas for CBD clients and their families.

For more information about CBD's services, please contact us at

connect@cbddubai.com.

DOING BUSINESS IN THE UAE

The UAE has a number of unique corporate structures available to foreign investors wishing to carry on business 'onshore' in the UAE. Identifying which is the right structure for your organisation will depend on the nature of your business, the location of your clients or customers and your long-term objectives. Adopting the right corporate platform for your UAE business will be key to its success.

Whether you wish to provide marketing support services or sell widgets, CBD's team of business registration and licensing experts will work closely with you and your professional advisors to identify and incorporate the right corporate, legal and operational framework for your UAE business, and provide professional sponsorship or nominee partner services, as appropriate, to ensure your full compliance with UAE laws.

PROFESSIONAL SPONSORSHIP SERVICES

Foreign organisations wishing to carry on services or consultancy-related activities can establish either a branch of foreign company or a professional company. In order for these entities to be registered and licensed in the UAE, a local sponsor must be appointed.

CBD provides professional sponsorship services through a group of UAE-registered companies to ensure full compliance of your business with local licensing laws and

regulations, while safeguarding it against the adverse impact of the UAE Inheritance Law. As both a branch and professional company are 100% foreign-owned, full management control and repatriation of profits will be retained and controlled by the foreign owner(s).

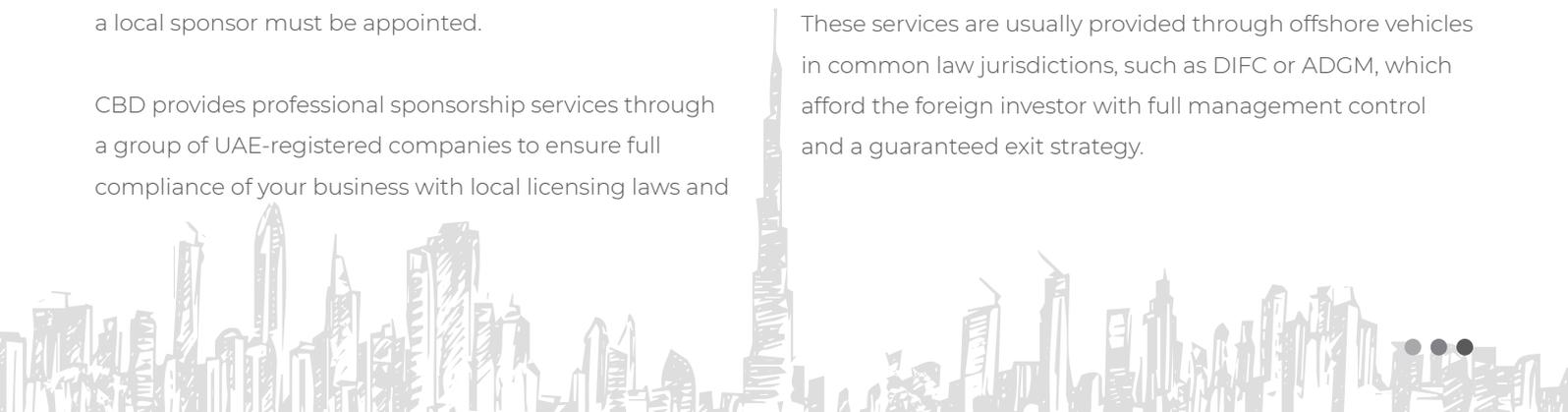
CORPORATE NOMINEE PARTNERSHIP SERVICES

Foreign organisations wishing to carry on commercial or trading activities in the UAE are required to establish a limited liability company (**LLC**). Under UAE law, at least 51% of the capital of an LLC must be owned by a UAE national or company. CBD provides peace of mind to foreign investors by delivering secure 'silent' partnership services through a group of UAE-registered companies.

By adopting the CBD group structure for your LLC, foreign investors will be structurally compliant with local laws and regulations, while maintaining full management, operational and financial control of their UAE business and assets.

SPECIAL PURPOSE COMPANIES

CBD also provides corporate nominee services to foreign investors wishing to hold significant investments inside or outside the UAE, or for individual investors wishing to future proof their UAE business for succession planning purposes. These services are usually provided through offshore vehicles in common law jurisdictions, such as DIFC or ADGM, which afford the foreign investor with full management control and a guaranteed exit strategy.





AT THE HEART OF THE BUSINESS COMMUNITY

CBD has been actively involved in the regional business community since its establishment. It regularly supports its clients and other local businesses by sponsoring and participating in a range of community events. For over ten years, both CBD's partners have been re-elected to senior board positions with the Australian and the British Business Groups, enabling CBD's clients to easily access industry intelligence and connections.

CORPORATE GOVERNANCE

CBD recognises the importance of corporate governance and has implemented internal policies and procedures which reflect international best practices. Transparency, fairness and accountability are key components of its daily operations ensuring that the interests and safety of its clients and employees are safeguarded at all times.

CBD's corporate governance policies include proper information recording, document management systems, data privacy and clear lines of communication with all its clients and their professional advisors to ensure all aspects of its business operations are efficient, cost-effective and in compliance with local laws and regulations.

BUSINESS SUPPORT SERVICES

CBD's clients can access a full range of business support services under one roof; including:

- Government Liaison Services
- PRO Services (visa processing)
- Overseas and local attestation services
- Legal translation services
- Access to serviced offices
- Outsourced HR Consultancy Services
- Tax and Audit Advisory Services





OUR EXPERIENCE

At CBD, our experience spans across numerous industry sectors, including:



Construction



Media & Publishing



Engineering



Oil & Gas



Education & Training



Pharmaceutical



Finance



Retail & FMCG



Healthcare



Sports



Hospitality



Industrial Manufacturing



Travel & Tourism

MEET THE PARTNERS



Helen Barrett is an English qualified solicitor who has been living and working in Dubai for over 20 years. Prior to establishing CBD, Helen specialized in advising foreign investors on all aspects of doing business in the Middle East including corporate structuring, company set-ups, mergers and acquisitions and company liquidations.

Her solid legal background and understanding of the commercial realities of doing business in the Middle East has proven added value to CBD's clients and their professional advisors.

Helen's specializes in structuring businesses in the education and training, FMCG, IT, media and publishing, tourism, oil and gas and professional services sectors.

Helen is the Director of Legal & Secretariat for the British Business Group Dubai & Northern Emirates and a Trustee of the Dubai English Speaking School and College.



Carl Dowling an industry expert with a proven track record, Carl has facilitated the entry of more than 500 companies in the Gulf region.

With more than 10 years' experience in assisting companies using a corporate nominee structure, Carl has been heavily involved in the set-up and application of DIFC structures facilitating investment into the offshore and GCC markets.

Carl holds strong relationships with government departments and agencies throughout the UAE. He also has thorough experience in the establishment of businesses across a range of industry sectors including construction, oil and gas, industrial manufacturing, F&B, hospitality, healthcare and retail.

Carl has been a member of the board for the Australian Business Council Dubai and has held the position of Chairman since March 2017 to present.



"If you want a service provider that truly cares, and is willing to roll up their sleeves and partner with you, then CBD is the only company to use."

Ross Milton,

Managing Director - Bounce.



"CBD has been very proactive in obtaining our UAE trade licence and has been providing a great and swift service with all the residency visa applications, which made a clear difference for all employees joining our company."

Xavier Peress,

Ferrero.





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